Rohit Gadaeraju | PGP 26224 | Male | 26

Professional Experience (45 Months) – Senior Associate, Axtria India Private Limited	(Aug '22 - Jun '26)
Business Impact	• Established unified analytics platform for **US$1.2M** engagement supporting **150+** MSLs and **20+** leaders • Unified **14+ data sources** to track **80+ KPIs** across **8+** therapy areas**,** standardizing enterprise reporting • Enabled self-service analytics for **200+ users** through **5+ products** tracking **100+** medical & **strategic KPIs** • Executed **25+ analytics initiatives** supporting Medical Affairs strategy in **9+ therapy areas** enabling decisions • Enabled governance, territory planning, portfolio reviews for **150+ stakeholders** through executive dashboards • Owned **6 analytics products** representing **~50%** of a **US$1.2M** from requirement through production
Strategic Analytics	• Synthesized insights from **10M+ patient claims** across **9+ Therapy** areas**,** supporting commercial planning • Analysed **300K+ MSL interactions** across **50 US states**, optimizing field deployment and engagement planning • Segmented **74K+ doctors** across **10+ intervention** groups using test-control frameworks to improve targeting • Translated **50+ business requirements** into scalable solutions balancing business and engineering priorities
Delivery Excellence	• Orchestrated **30+ releases** and **140+ enhancements** across **6 analytics** products through stakeholder feedback • Coordinated **150+ stakeholder requests** spanning requirements, QA, UAT, deployment, production support • Saved **30+ reporting hours/month** using reusable analytics pipelines, **automated 80%** of reporting workflows • Reduced reporting **discrepancies** by **~70%** by implementing **30+** validation checks across **80+ KPIs** • Scaled backend data pipelines from **3 to 14+ data sources**, enabling **15+** downstream analytics products • Built **50+ features** for **15+ dashboards**, enhancing usability by dynamic filters, switches, and **4-level** drilldowns • **Spearheaded** backend modernization of analytics platform, preserving business continuity during redesign
Leadership & Initiatives	• Led **8+ priority workstreams** across multiple therapy areas; coordinated delivery impacting **150+ stakeholders** • Aligned **30+ global stakeholders** across **6+ teams**; translated **50+ requirements** into **scalable** solutions • Mentored **6+ associates** across **3+ workstreams**; conducted **20+ sessions** & reviewed **50+ deliverables** • **Bridged** business & analytics teams, translating technical solutions into executive-ready recommendations • Facilitated **30+ workshops** involving **20+ stakeholders**; aligned **4+ teams** on scope, **KPI logic** & **delivery**

Academic Projects - Aging Behaviour of Low-Density Steel	(Jan'21 - May'22)
Master's Thesis	• Improved yield strength **18%** & tensile strength **11%** by optimizing **20-hr aging** treatment in low-density steel • **Characterized 5** processing conditions using microscopy, hardness & tensile testing over **1.5 years** • **Demonstrated 67.7%** higher hardness **(352 VHN)** through optimized aging treatment in low density steel

Educational Background				
BTech+MTech	IIT BHU Varanasi, Metallurgical Engineering	**7.65/10**	9+ in 18 courses	2022
Class XII	Sri Chaitanya Junior Kalasala, Hyderabad	**95.70%**	>90% in 13/14 courses	2017
Class X	Slate-The School, Hyderabad	**95.00%**	9+ in 6/6 courses	2015

Scholastic Achievements		
CAT 2025	• **99.23** percentile in DILR in CAT 2025 | **Converted** Final shortlist from IIM A,B,L,I,U and IIT Delhi	2026
Olympiads	• Attained **State Rank 165** in National Level Science Talent Search Examination by Unified Council	2015
	• Acquired **School Rank 2**, **City Rank 118** and **State Rank 386** in 7th International Math Olympiad	2013
	• Secured **International Rank 638** & **State Rank 349** in 6th International Math Olympiad by SOF	2012
	• Achieved **International Rank 154** and **State Rank 103** in 15th National Science Olympiad by SOF	2012
Quizzes	• Recipient of **Distinction** in Mathematics- **Top 2-4%** regionally, The University of New South Wales	2014
	• Earned **High Distinction** in the Australian National Chemistry Quiz for **3 consecutive** years (2012-14)	2014

Positions of Responsibility		
IIM A	• Member of official **Economics** Club, mentoring peers in economics courses, involved in event organising • Member of **MAD –** Movie, Anime & Design Club | Member, **Finesse –** Fine Arts Club of IIM A	2026
Animation Club (IIT BHU)	• Engaged **150+ participants** by **planning** & **executing** an Animation workshop during FMC Weekend • Supported a **2000+** attendee **FMC Weekend(Media Fest)** as a member of **Organizing Committee**	2021
Club Captain (Slate)	• Served as **Science Club Captain**, representing and coordinating activities for **900+ students**	2015
	• Invited by alma mater to **mentor 300+** students on competitive exams and career preparedness	2019

Extra-Curricular Activities		
Social Impact	• Led education initiatives for **30+ underprivileged students** by coordinating volunteer tutors • Organized **4 health & blood donation camps** benefiting **150+ members** through **V Care** • Contributed **120+ volunteer hours** across **6 health & social initiatives** as a V Care Volunteer	2024
Certification	• Completed **BCG** Digital Transformation Job Simulation, evaluating **digital transformation** use cases	2026
Case Comp	• **Semi-finalist** (**1/66** of **136** teams**, 405** participants) in **Strategos** 2026**,** IIMA flagship strategy competition	2026
Sports	• **1st** in **Relay Race** Competition | **2nd** in **Running Race** Competition | **1st** in Cricket Competition	2015
Hobbies	Travelling | Motorcycling | Drawing and Paining | E-Sports	

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